

# Southeast and Mid-Atlantic Branch

Serving: VA, NC, SC, MD, DC, WV, DE



HARTFIEL  
AUTOMATION

## Featured Vendors



## Product Offerings

### Pneumatics

**MAC Valves**- valves, pneumatic controls  
**PHD, Inc.**- cylinders, actuators, slides, grippers and clamps  
**Bimba**- cylinders, actuators, slides, air preparation, grippers and clamps, fittings and clamps  
**Camozzi**- pneumatic controls, cylinders, actuators, slides, air preparation, fittings and tubing  
**Lehigh**- cylinders, actuators, slides  
**Tolomatic**- cylinders, actuators, slides  
**TRD Manufacturing**- cylinders, actuators, slides  
**Wilkerson**- air preparation, fittings and tubing



### Pneumatic Accessories

**Ace Controls**- pneumatic accessories  
**Piab**- pneumatic controls, grippers and clamps, fittings and tubing  
**Allenair Corporation**- pneumatic controls, cylinders, actuators, slides  
**AW-Lake**- pneumatic accessories  
**Colder Products Company**- fittings and tubing  
**ESP (Engineered Speciality Products)**- pneumatic accessories  
**Freelin Wade**- fittings and tubing  
**Legris**- fittings and tubing  
**Monnier**- air preparation  
**Pneumadyne**- fittings and tubing  
**Pressure Connections**- fittings and tubing  
**Spartan Scientific**- valves, pneumatic controls  
**Springville Manufacturing**- cylinders, actuators, slides  
**Suburban Manufacturing**- air preparation  
**UCI**- valves, pneumatic controls  
**Watts-Parker**- air preparation, fittings and tubing



### Machine Control

**Advantech**- PLC, IO input and output, electrical cabinet components, HMI  
**Antaira**- electrical cabinet components  
**Turck**- PLC, IO input and output, electrical cabinet components, HMI  
**Wago**- PLC, IO input and output, electrical cabinet components, HMI  
**Canfield Connector**- electrical cabinet components  
**IDEC**- PLC, IO input and output, electrical cabinet components, HMI  
**Panasonic**- PLC, IO input and output, HMI  
**PULS**- electrical cabinet components



### Motion Control

**Antaira**- motion accessories  
**Bimba**- actuators and slides  
**PHD, Inc.**- actuators and slides  
**Wago**- motion accessories  
**Applied Motion Products**- motion controllers, motors, drives, actuators and slides, gear reducers  
**Harmonic Drive**- gear reducers  
**Kollmorgen**- motors, drives, actuators and slides  
**Onvio**- gear reducers  
**PULS**- motion accessories  
**Thomson Linear**- actuators and slides, gear reducers  
**Tolomatic**- actuators and slides  
**WEG**- motors, drives  
**Yamaha**- motion controllers, motors, drives, actuators and slides, gear reducers



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<p><b>Robotics</b>  <b>ABB</b>- scara. delta. collaborative, six axis, autonomous mobile robots  <b>MiR</b>- autonomous mobile robots  <b>PHD, Inc.</b>- end of arm tooling  <b>Piab</b>- end of arm tooling  Comau- collaborative, six axis  Joulin- end of arm tooling, robotic accessories  Millibar Tool Changers- end of arm tooling, robotic accessories  Murrplastik- robotic accessories  ONROBOT- end of arm tooling, robotic accessories  Robotiq- robotic accessories  ROEQ- robotic accessories  Swivellink- robotic accessories  Yamaha- cartesian, scara</p>	   
<p><b>Mobile</b>  <b>MAC Valves</b>- pneumatic controls and valves  <b>Banner</b>- mobile accessories  <b>Turck</b>- controllers, displays, wire harness, sensors and transducers  AW-Lake- sensors and transducers  Cobo- controllers, displays, keypads, wire harness  Elobau- mobile accessories  HED- controllers, displays, keypads, radio remotes  Magnetek- controllers, keypads, radio remotes  Scanreco- controllers, keypads, radio remotes  Suburban Manufacturing- cable management</p>	  
<p><b>Sensors and Safety</b>  <b>Banner</b>- sensors, safety, vision, barcode  <b>Turck</b>- sensors  AW-Lake- sensors  Canfield Connector- sensors  Fortress- safety  Gems Sensors- sensors  Larco- safety  Panasonic- sensors, safety  Swivellink- safety</p>	  
<p><b>Hydraulics</b>  <b>PHD, Inc.</b>- actuators  AW-Lake- switches and transducers  Lehigh- actuators  Nachi- hydraulic valves  TRD Manufacturing- actuators</p>	 
<p><b>Vacuum</b>  <b>Piab</b>- venturi, vacuum accessories  Joulin- venturi  Millibar- vacuum accessories</p>	
<p><b>Vision</b>  <b>Banner</b>- camera and accessories  <b>Zebra</b>- camera and accessories  Matrox- camera and accessories</p>	 
<p><b>Extrusions and Enclosures</b>  <b>80/20</b>- aluminum extrusions  Saginaw Enclosures- enclosures</p>	
<p><b>Networking and IoT</b>  <b>Antaira</b>- industrial ethernet, ethernet media converters, industrial wireless, serial communication  <b>Banner</b>- industrial wireless, cloud services  <b>Turck</b>- industrial ethernet, serial communication  <b>Urban IO</b>- cloud services  <b>Wago</b>- cloud services  Secomea- industrial ethernet</p>	  

## Full Manufacturer List

80/20  
**ABB**  
**Ace Controls**  
**Advantech**  
Allenair Corporation  
**Antaira**  
Applied Motion Products  
AW-Lake  
**Banner**  
**Bimba**  
**Camozzi**  
Canfield Connector  
Cobo  
Colder Products Company  
Comau  
Elobau  
ESP  
Fortress  
Freelin Wade  
Gems Sensors  
Harmonic Drive  
HED  
IDEC  
Joulin  
Kollmorgen  
Larco  
Legris  
Lehigh  
**MAC Valves**  
Magnetek  
Matrox  
Millibar Tool Changers  
**MiR**  
Monnier

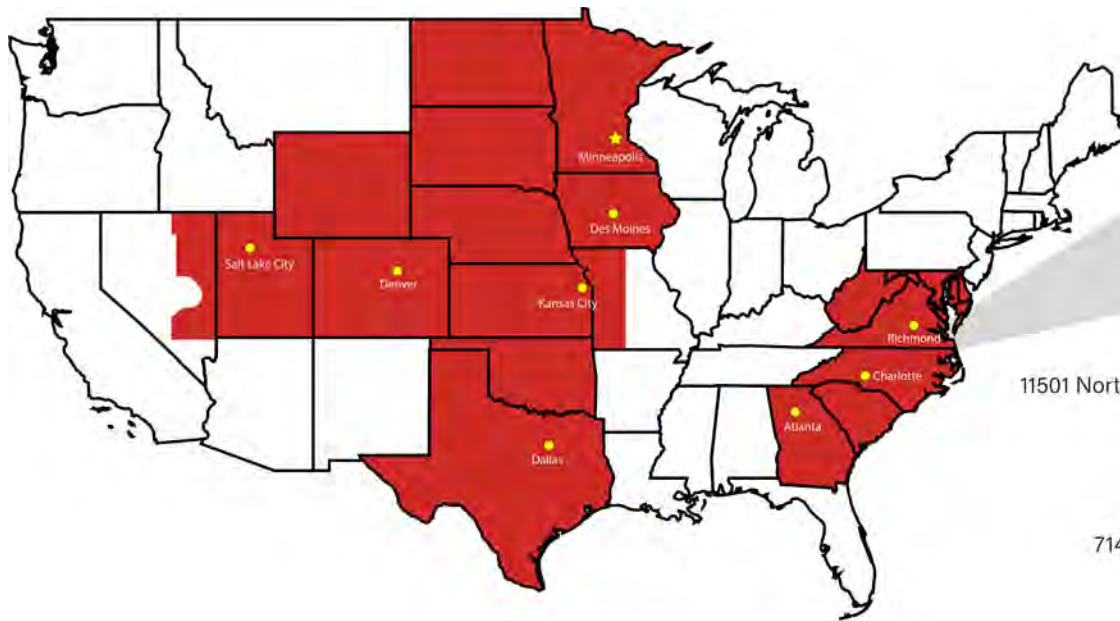
Murrplastik  
Nachi  
ONROBOT  
Onvio  
Panasonic  
**PHD, Inc.**  
**Piab**  
Pneumadyne  
Pressure Connections  
PULS  
Robotiq  
ROEQ  
Saginaw Enclosures (SCE)  
Scanreco  
Secomea  
Spartan Scientific  
Springville Manufacturing  
Suburban Manufacturing  
Swivellink  
Thomson Linear  
Tolomatic  
TRD Manufacturing  
**Turck**  
UCI  
**Urban IO**  
**Wago**  
Watts-Parker  
WEG  
Wilkerson  
Yamaha  
**Zebra**

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## Virginia Branch

11501 North Lakeridge Pkwy, Suite 450  
Ashland, VA 23005

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## North Carolina Branch

7148 Weddington Rd, Suite 130  
Concord, NC 28027

Phone: 704.788.1240  
Fax: 704.788.1245

Contact your local branch for availability



## Value-Add

The Value-Add Department can partially or completely assemble components from a bill of customer approved materials into sub-assemblies (kits). This allows customers to order one item, tested and ready to install with one purchase order.

Hartfiel Automation's Value-Add team provide much more than just assembly and light manufacturing support - they bring the experience to quickly and efficiently design, test, and deliver the best solution for your assets.



## ATLAS Controls Engineering

Hartfiel Automation's ATLAS Controls Engineering Team focuses on partnering with customers to achieve success in their equipment design and manufacturing.

Starting with consultation in the selection and specification of components, through on-site training and start-up assistance—our team is committed to providing the engineering support required to create the hi-tech equipment of today's manufacturing marketplace.



## Customer Profit Reinforcement (CPR®)

The Hartfiel Automation team uses their trademarked CPR process to uncover and document savings and profit opportunities. The program's purpose is to maximize customer profitability through an inspection of your components and processes, identifying savings opportunities, recommending streamlining - leading to real savings.

Companies both small and large have benefited from this program and have experienced increased profitability.

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